

ROBERTSHAW® UNIVERSITY



AGENDA

- 8:15 am: NPI Launch Plan
- 8:20 – 8:45 am: Tork® TU40 Opportunity
- 8:45 – 10:30 am: Mersen® Surge Protective Devices
- 10:30 – 11:45 am: Ranco® Rocket™ Hard Start Kits
- 12:00 – 1 pm: Lunch
- 1:00 – 2:30 pm: Lab Tours / Showpad Training
- 2:30 – 3:30 pm: Ranco® O Control Refresh
- 3:30 – 4:00 pm: Uni-Line® Industrial Wipers



NPI UPDATE

- FY19 New Products
 - 4 new categories
 - 34 new part numbers
- What's next?
 - Carrier Pilot Assembly
 - OEM parts
 - J10 De/Humidistats
- Balanced Approach
 - Internal products
 - External P/L
 - Third party brand

Robertshaw®

ARANCO®

PARAGON®

UNI-LINE®

TORK TU40

Features

- Auto-voltage, 40 Amp, 24-hour, On/Off mechanical timer
- LED indicators provide quick visual timer status – red for load / green for power
- Manual On/Off/Auto override switch
- Captive trippers on 15 minute increments
- Real-time clock face with day/night dial indicator
- Combination ½” and ¾” knockouts on both sides, bottom and back
- NEMA 3R non-metallic, indoor/outdoor rated enclosure

Applications

- Refrigeration, HVAC, pumps, motors, fans, and security systems

TORK®


TU40 SERIES **ELECTRIC TIMERS - ELECTROMECHANICAL**

Specifications

Part Numbers	Description	Contact Ratings (Normally Open)	Automatic Operation	Temperature Range	Enclosure	Switch	Voltage
TU40	24 Hour Electromechanical Timer	40 Amps Resistive 30 Amps Inductive	Minimum setting: 15 minutes	-31°F to 116°F (-35°C to 47°C)	NEMA 3R Plastic	4 in 1 DPDT, contacts include ST, SPDT, DPST	Universal Auto-Voltage 120/208-240/277V AC

TORK®

TU40 SERIES **ELECTRIC TIMERS - ELECTROMECHANICAL**



TU40

The Tork® TU40 Series - Universal 24 Hour Electric Timer Switches with auto-voltage options offer automatic On-Off control when operation is required at the same time every day, seven days a week.

Applications include On-Off control of refrigeration, heating, air conditioning, display lighting, ventilating, pumps, fans and security systems. Tork Electric Timers are sold exclusively through Robertshaw® to HVACR wholesalers.

Features and Benefits


- Auto-voltage, 40 Amp, 24-hour, On/Off mechanical timer
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Replacement Information

The Tork TU40 replaces the following timers.

Intermatic		Sipco	
GM40A1			
T101	T101P	T101R	ST101
T102	T102P	T102R	ST102
T103	T103P	T103R	ST103
T104	T104P	T104R	ST104
T105		T105R	
T106		T106R	
T171			
T173		T173R	
T174		T174R	
T175			
T176			

1 Year Limited Warranty



gram



120-277V AC
120-277V AC
@ 120W AC
@ 240W AC
20-277V AC
120W AC
240W AC

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TORK TU40

Strategy

- Chase Intermatic GM40/GM40AV market volume
- Intermatic volume – 16,000 units/year @ \$45/ea.
- Cost = \$32.49
- Go after every account you know selling Intermatic!

TORK®

TU40
SERIES

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ELECTROMECHANICAL



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GM40AV			
T101	T101P	T101R	ST101
T102	T102P	T102R	ST102
T103	T103P	T103R	ST103
T104	T104P	T104R	ST104
T105		T105R	
T106		T106R	
T171			
T173		T173R	
T174		T174R	
T175			
T176			

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